Feedback on intervention ideas coming out of the behaviour change workshop

March 5th, 2020 Irene Kamp and Marije van Gent, AUAS

Goal workshop

- Learn the different types of pieces of the behavior jigsaw puzzle
- Be able to ask the right questions to your communication or behaviour expert
- Play with the different pieces and engage with your target group: who are they, what do they want and why?

The ideas created today:

- are result of a practice process, so not ideas with enormous depth
- they are not intended as full-fledged interventions you can role out, but more as inspiration on the process of how to develop fruitful interventions
- in general, it is hard to say from the description of the intervention ideas, which target behaviour was chosen to work on, implying that the interventions are still quite generic.
- In all proposals, quite a few assumptions were made, which is logical looking at the short time span you had and the fact you were asked to create something on the spot. However, were you to roll out these interventions for real, we advise strongly to check if your assumptions are indeed correct.

WINNER WITH THE MOST VOTES

Extreme street makeover	Deduce of Short trips 2 Poliharat 2 Social Dorm 3 usognay: why 4 Culture depends 5 (Labrids 6 Laces) B House a naighbourhood as orterparimed Filling the 31-cod with cors so had be naighbourhood is complety degrad. Then the massay This is what happen who are leap amy wholesa dharday Then do a apposed and house a complety or free neighbourhood offering and by artists.
Target behaviour	Car owners will stop using the private car for short trips (< 10 km)in the city and use electric shared vehicles from the eHUBS instead
Тор	make impact visual of the HUB, create positive associations and connect a strong driver of people of livability of their own personal neighbourhood.
Tip	think about if you really want to give an image of cars parked everywhere? You are then signaling an extreme norm that cars are everwhere, thereby confirming popularity of the car

Zero & Hero	ZERO HERO benefits to HERO benefits.
Target behaviour	Car owners will try out electric vehicles from the eHUB in the first half year
Тор	framing the solution of shared mobility in the need of the target group/personal gains, namely quicker, healthy and saving money, whilst looking cool.
Tip	check if this message would really sink in by car owners, do you tackle their attentional bias of 'car sharing is only for people without cars? Combine with other interventions to make sure that you are not only sending out information, but that there is a concrete call to action and car owners will actually do something, namely trying out the HUB.

Second car	Courtide Compare Save Save Save Save South first Courtait Through the pear strong the man a stand compare south the save strong the save str
Target behaviour	Households with second cars will get rid of the second car and start using eHUBS instead
Тор	different determinants and strategies are aligned with each other. Great to see that you have incorporated narratives and humor in the little videoclips, increasing fluency of the message.
Tip	check with second car households if money really is a reason to stop owning a car. If this is not the case, it won't convince them. If this indeed is the case, can you support your message with an additional tool where people can calculate how much money they save?

eHUBs projectweek	e HIBs Project Week of State of the State of
Target behaviour	Car owners will stop using the private car for short trips (< 10 km)in the city and use electric shared vehicles from the eHUBS instead
Тор	great visualization of the intervention! Interesting that you used aspects of gamification and competition.
Tip	You've used schools and kids as an entry point, but you should think of how to engage parents actively in this intervention? Can you check the assumption if families with car indeed use the car for short trips.